Report date: 30 September 2017

# **PORTFOLIO REPORT**

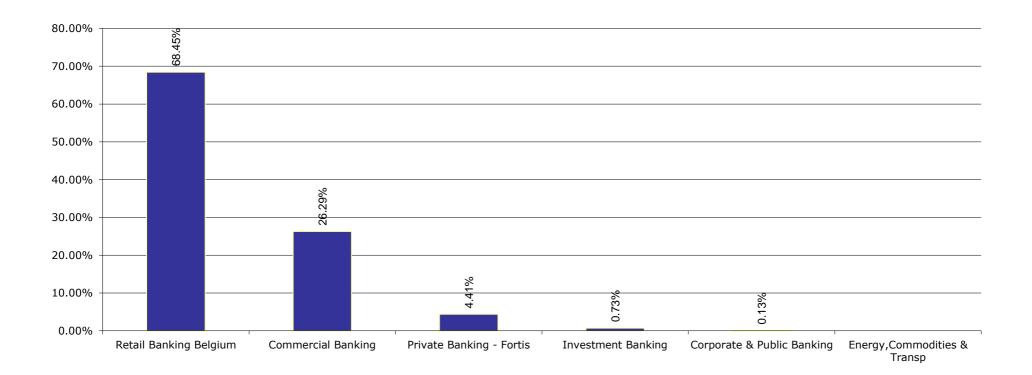
Reporting month as of ultimo:

September 2017

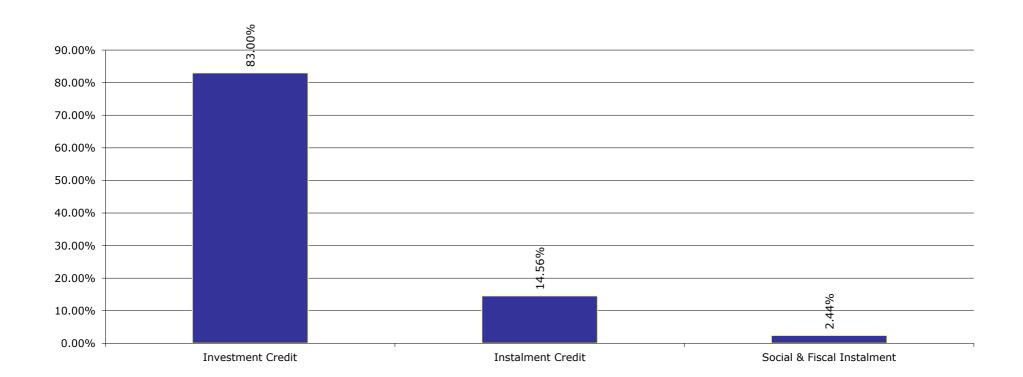
#### Key Characteristics

| Oustanding Principal Balance (EUR)   | 9,760,596,638   |
|--|---|
| Average Loan Size (EUR)<br>Average Client Size (EUR)<br>Number of Loans<br>Number of Clients   | 74,259<br>155,622<br>131,440<br>62,720  |
| Weighted Average PD (%) Weighted Average LGD (%) Weighted Average Interest Rate (%) Weighted Average Seasoning (years) Weighted Average Remaining Maturiry (years) Weighted Average WAL (years) Yearly Expected Loss (%) (WAPD*WALGD) Expected Loss (%) (WAPD*WALGD*AvgLife) WA Tot Collateral Ratio | 3.92%<br>11.26%<br>2.85%<br>4.25<br>7.59<br>4.09<br>0.44%<br>1.80%<br>175.19% |

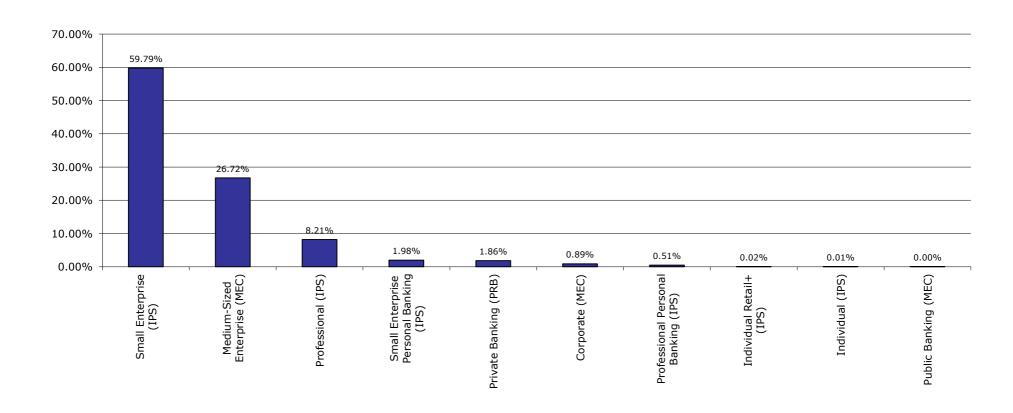
Business Unit



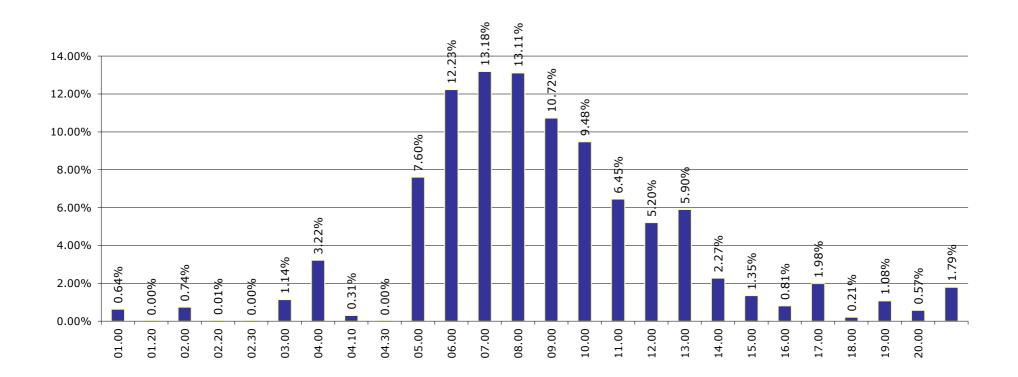
#### Products



Market Segment



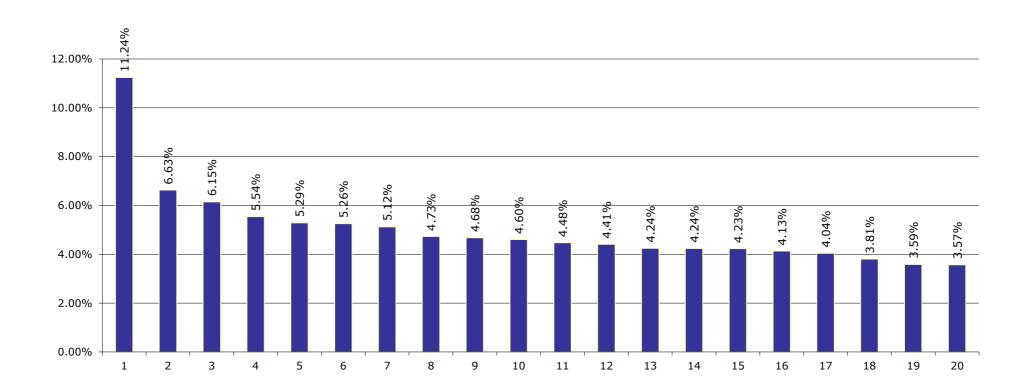
#### Internal Rating



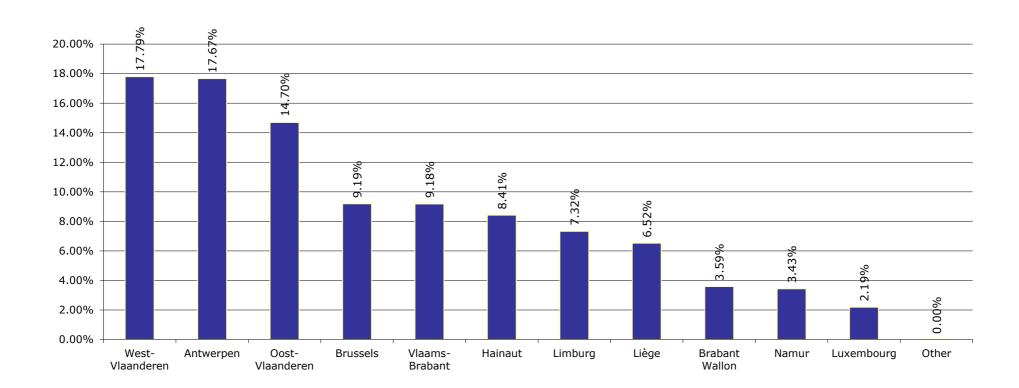
Reporting month as of ultimo:

September 2017

#### Top 20 Clients



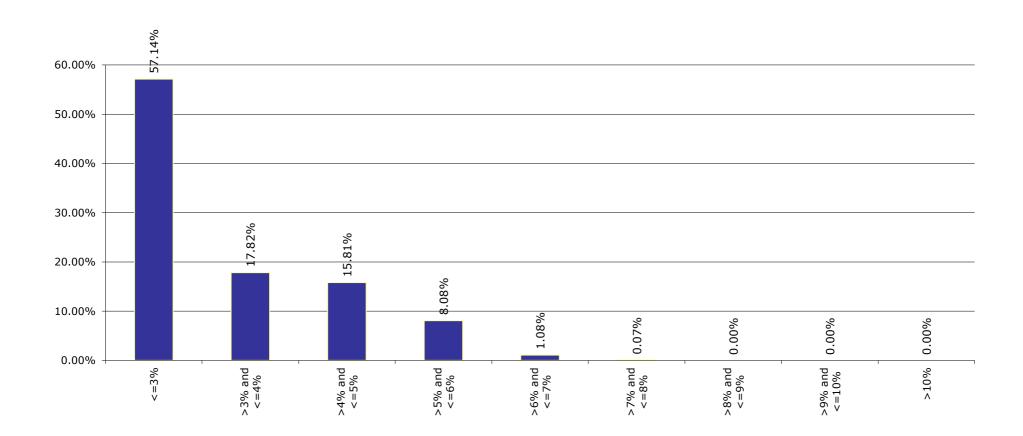
#### Client Province



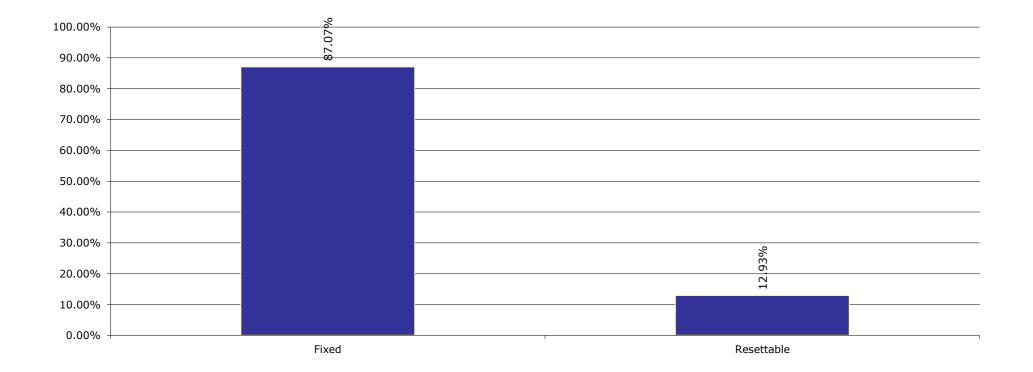
Reporting month as of ultimo:

September 2017

#### Interest Rate



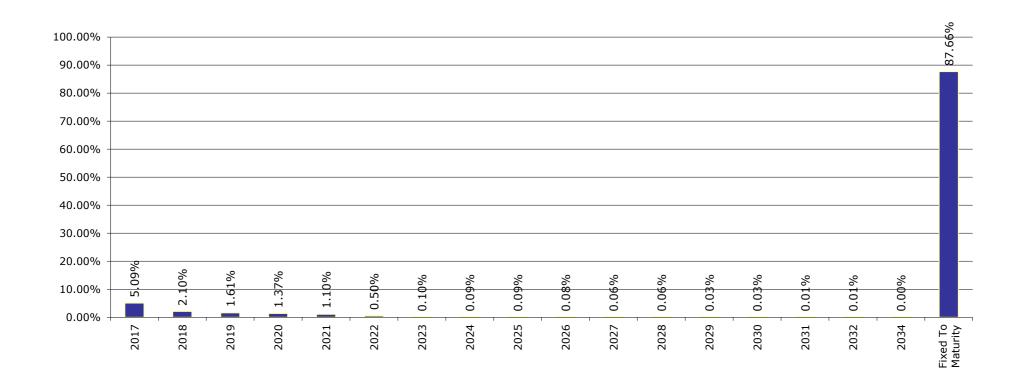
#### Interest Rate Type



Reporting month as of ultimo:

September 2017

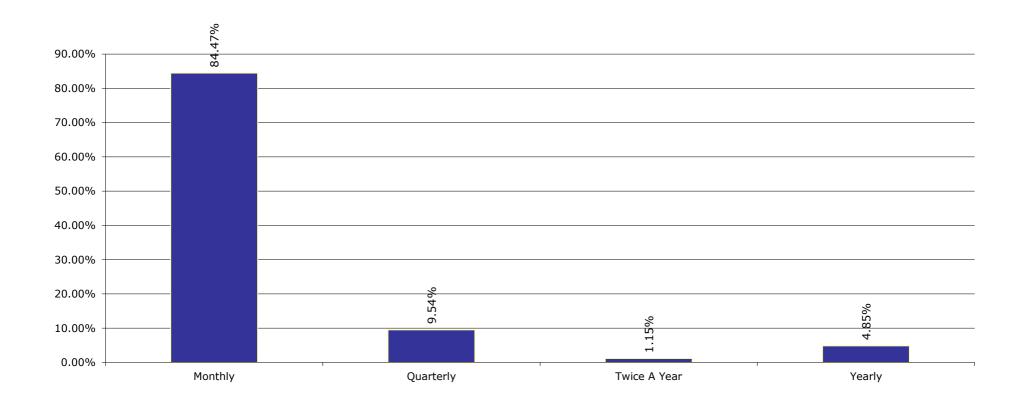
#### Next Reset Date



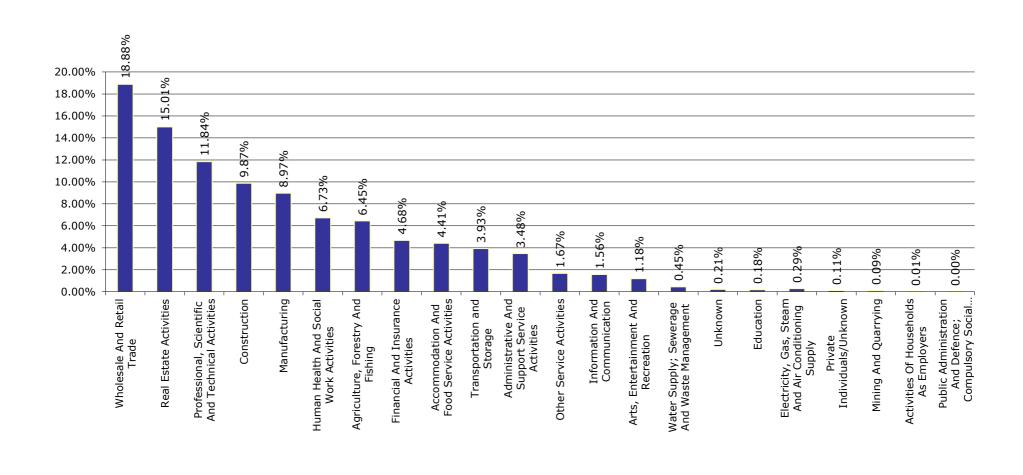
Reporting month as of ultimo:

September 2017

#### Int. Payment Frequency

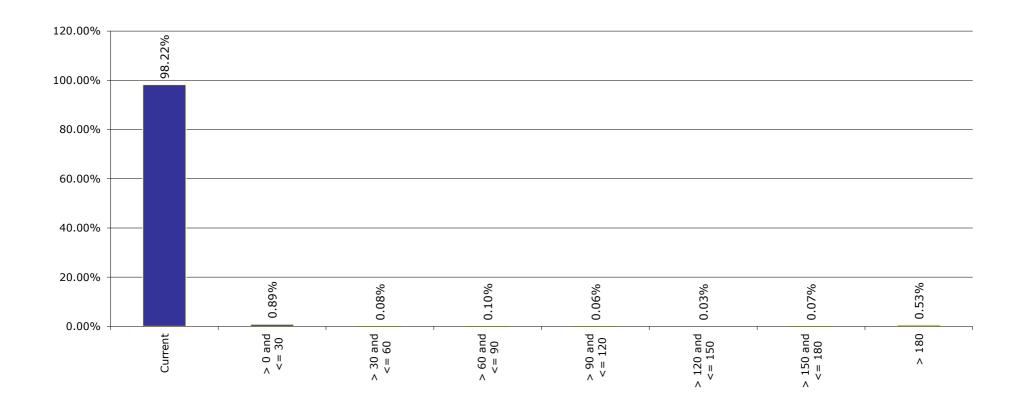


#### Sectors (Nace rev.2)

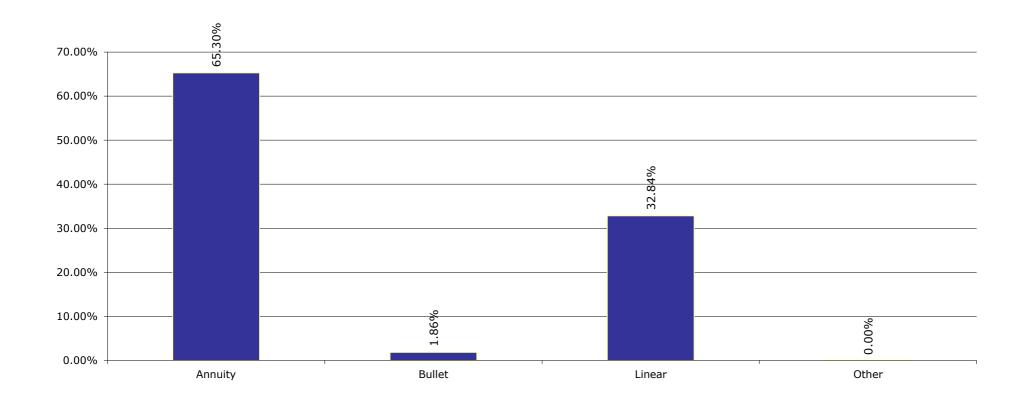


Reporting month as of ultimo:

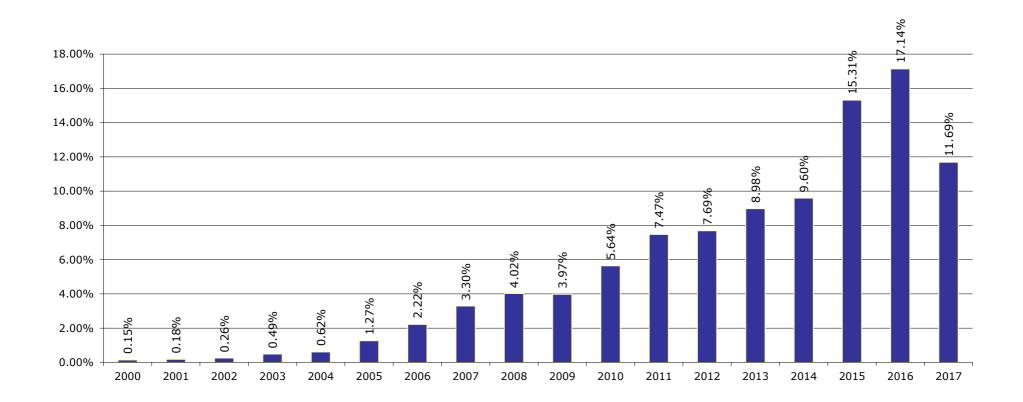
#### Arrears



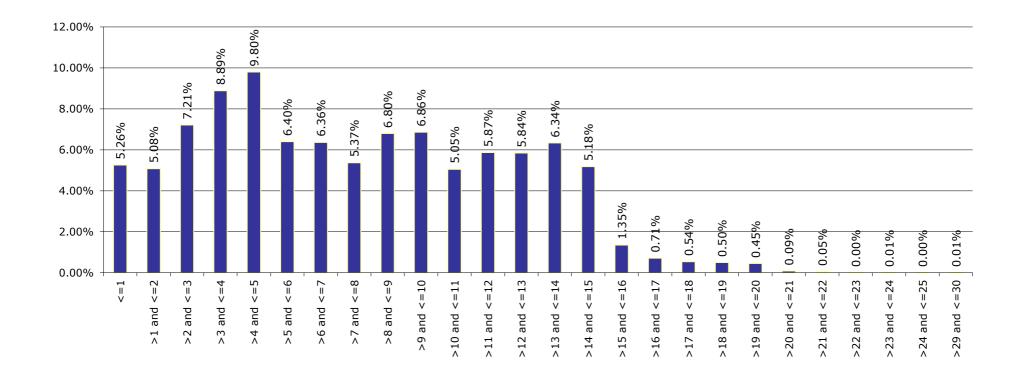
#### Redemption Type



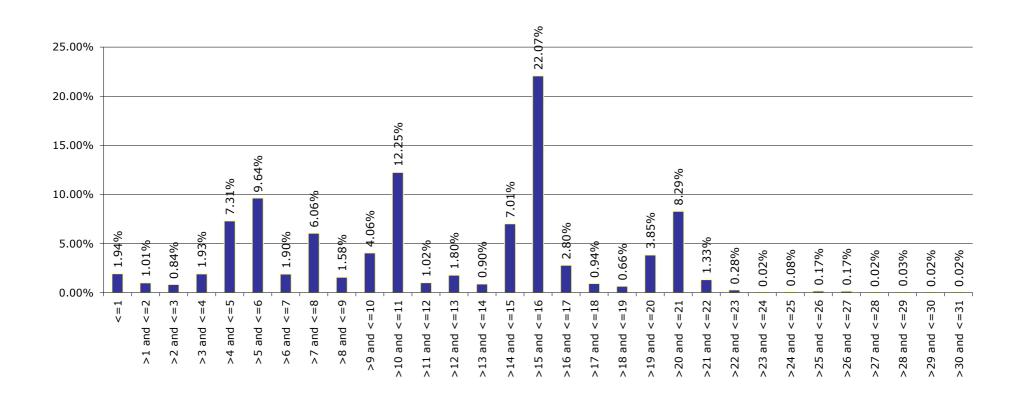
#### Origination Year



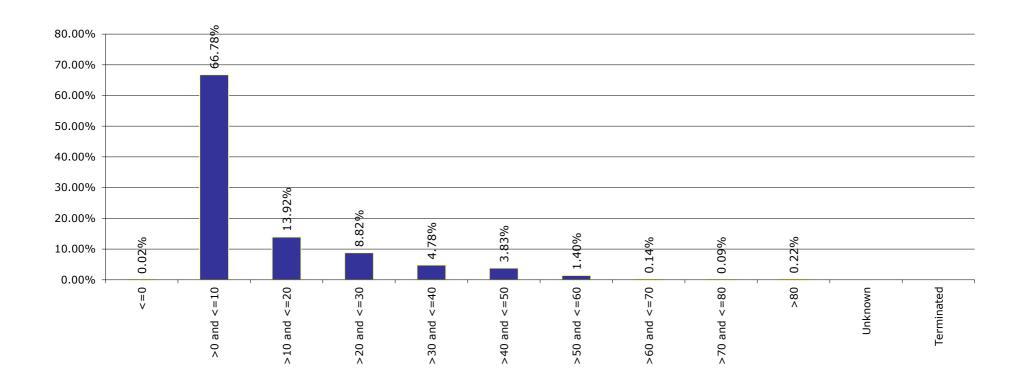
Remaing Maturity



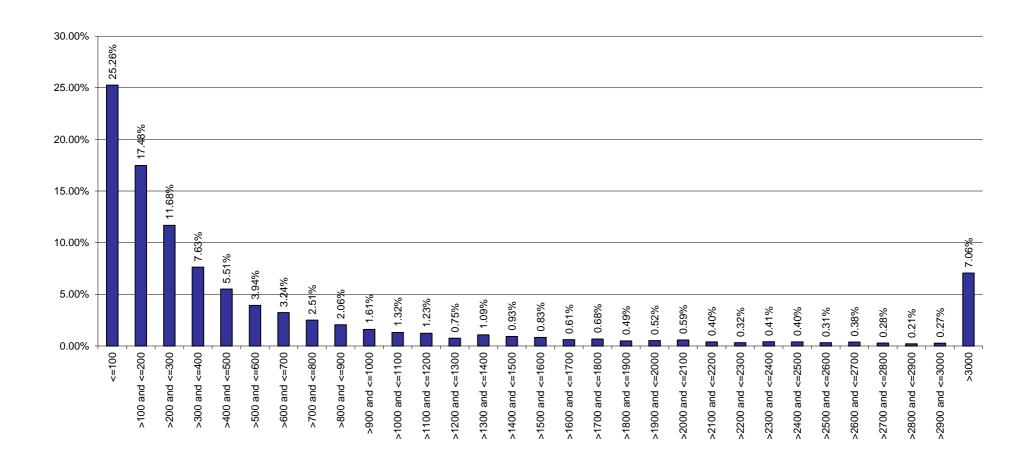
#### Original Maturity



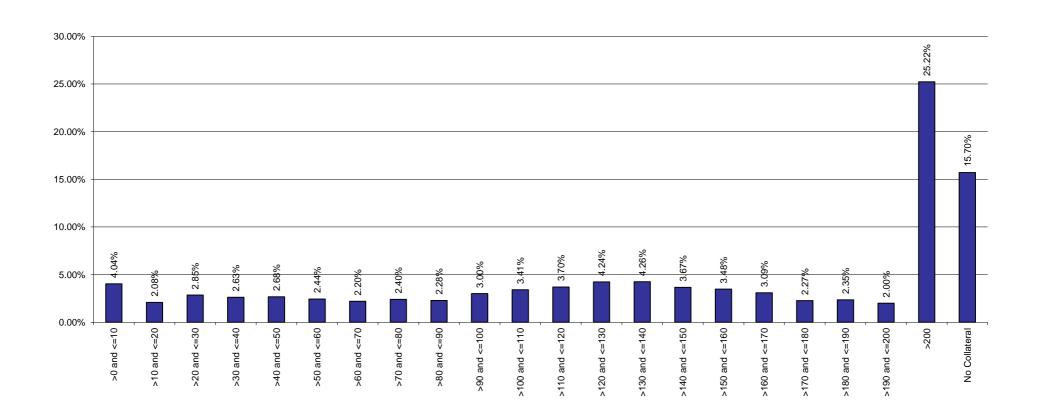




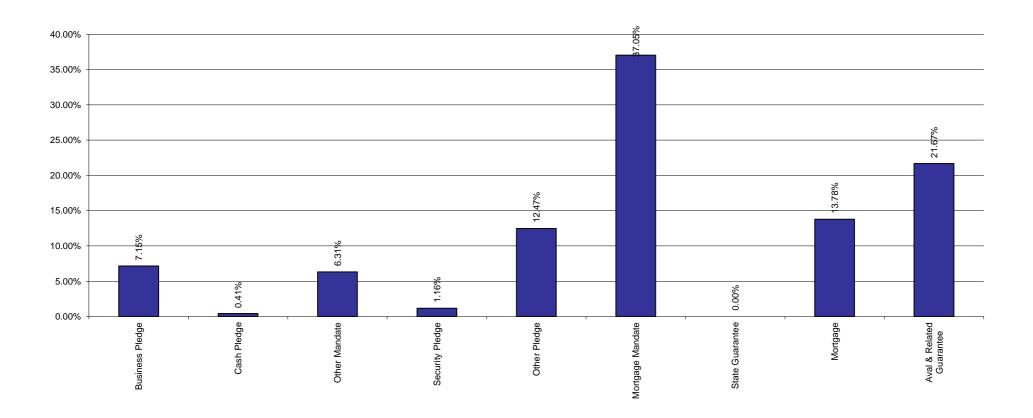
Size of Loans



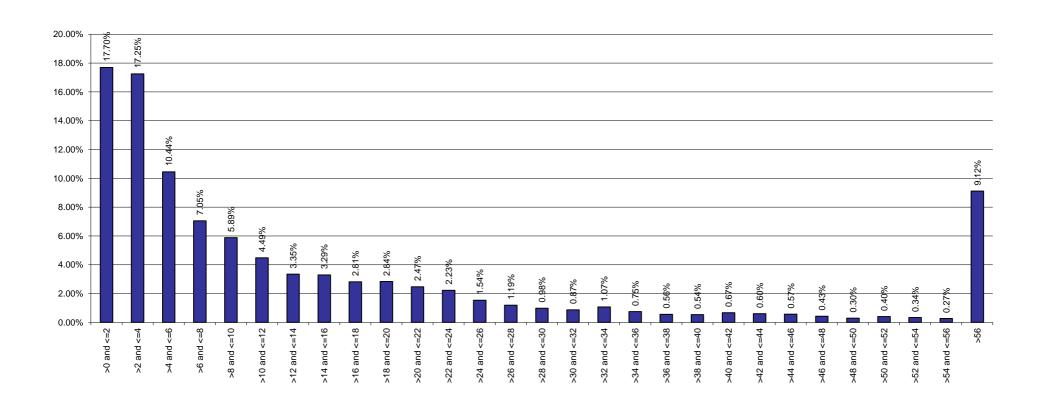
#### Collateral Ratio



#### Collaterals



#### Yearly Expected Loss



## **Pool Characteristics**

## Portfolio as of: 30-09-2017

## 1. Key characteristics

| Outstanding Principal Balance     | 9,760,596,638 |
|-----------------------------------|---------------|
| Nb Loans                          | 131,440       |
| Nb Clients                        | 62,720        |
| Avg Loan Size                     | 74,259        |
| Avg Client Size                   | 155,622       |
| WA PD (%)                         | 3.92%         |
| WA LGD (%)                        | 11.26%        |
| WA Int Rate (%)                   | 2.85%         |
| WA Seasoning (Y)                  | 4.25          |
| WA Rem Maturity (Y)               | 7.59          |
| WA WAL (Y)                        | 4.09          |
| Yearly Exp Loss (%) (WAPD*WALGD)  | 0.44%         |
| Exp Loss (%) (WAPD*WALGD*AvgLife) | 1.80%         |
| WA Tot Collateral Ratio           | 175.19%       |

## **Pool Characteristics**

Portfolio as of: 30-09-2017

### 2. Business Unit

| <b>Business Unit</b>        | Outstanding Principal | %       | No. of Loans | %       |
|-----------------------------|-----------------------|---------|--------------|---------|
| Retail Banking Belgium      | 6,680,683,159         | 68.45%  | 116,579      | 88.69%  |
| Commercial Banking          | 2,566,250,700         | 26.29%  | 12,122       | 9.22%   |
| Private Banking - Fortis    | 430,424,203           | 4.41%   | 2,672        | 2.03%   |
| Investment Banking          | 70,837,872            | 0.73%   | 29           | 0.02%   |
| Corporate & Public Banking  | 12,400,705            | 0.13%   | 38           | 0.03%   |
| Energy,Commodities & Transp | 0                     | 0.00%   | 0            | 0.00%   |
| Total                       | 9,760,596,638         | 100.00% | 131,440      | 100.00% |

### **Pool Characteristics**

Portfolio as of: 30-09-2017

#### 3. Products

| Products                   | Outstanding Principal | %       | No. of Loans | %       |
|----------------------------|-----------------------|---------|--------------|---------|
| Investment Credit          | 8,101,364,584         | 83.00%  | 52,934       | 40.27%  |
| Instalment Credit          | 1,421,305,186         | 14.56%  | 71,432       | 54.35%  |
| Social & Fiscal Instalment | 237,926,868           | 2.44%   | 7,074        | 5.38%   |
| Total                      | 9,760,596,638         | 100.00% | 131,440      | 100.00% |

## **Pool Characteristics**

Portfolio as of: 30-09-2017

## 4. Market Segment

| Market Segment                          | Outstanding Principal | %       | No. of Loans | %       |
|---|-----------------------|---------|--------------|---------|
| Small Enterprise (IPS)                  | 5,835,511,262         | 59.79%  | 90,185       | 68.61%  |
| Medium-Sized Enterprise (MEC)           | 2,608,496,895         | 26.72%  | 12,385       | 9.42%   |
| Professional (IPS)                      | 801,711,568           | 8.21%   | 25,895       | 19.70%  |
| Small Enterprise Personal Banking (IPS) | 193,491,137           | 1.98%   | 1,402        | 1.07%   |
| Private Banking (PRB)                   | 181,515,054           | 1.86%   | 167          | 0.13%   |
| Corporate (MEC)                         | 87,200,270            | 0.89%   | 79           | 0.06%   |
| Professional Personal Banking (IPS)     | 49,457,718            | 0.51%   | 1,079        | 0.82%   |
| Individual Retail+ (IPS)                | 2,242,787             | 0.02%   | 78           | 0.06%   |
| Individual (IPS)                        | 704,948               | 0.01%   | 169          | 0.13%   |
| Public Banking (MEC)                    | 265,000               | 0.00%   | 1            | 0.00%   |
| Total                                   | 9,760,596,638         | 100.00% | 131,440      | 100.00% |

## **Pool Characteristics**

Portfolio as of: 30-09-2017

## 5. Internal Rating

| Internal Rating | Outstanding Principal | %       | No. of Loans | %       |
|-----------------|-----------------------|---------|--------------|---------|
| 01.00           | 62,000,644            | 0.64%   | 919          | 0.70%   |
| 01.20           | 484,412               | 0.00%   | 3            | 0.00%   |
| 02.00           | 72,231,450            | 0.74%   | 2,351        | 1.79%   |
| 02.20           | 1,322,222             | 0.01%   | 1            | 0.00%   |
| 02.30           | 77,093                | 0.00%   | 1            | 0.00%   |
| 03.00           | 111,015,680           | 1.14%   | 3,024        | 2.30%   |
| 04.00           | 314,544,261           | 3.22%   | 5,841        | 4.44%   |
| 04.10           | 29,840,052            | 0.31%   | 14           | 0.01%   |
| 04.30           | 113,630               | 0.00%   | 2            | 0.00%   |
| 05.00           | 742,269,769           | 7.60%   | 13,666       | 10.40%  |
| 06.00           | 1,193,796,525         | 12.23%  | 17,154       | 13.05%  |
| 07.00           | 1,286,853,026         | 13.18%  | 16,055       | 12.21%  |
| 08.00           | 1,280,032,307         | 13.11%  | 15,008       | 11.42%  |
| 09.00           | 1,046,688,105         | 10.72%  | 11,589       | 8.82%   |
| 10.00           | 924,835,778           | 9.48%   | 9,865        | 7.51%   |
| 11.00           | 629,237,092           | 6.45%   | 6,877        | 5.23%   |
| 12.00           | 507,818,281           | 5.20%   | 5,212        | 3.97%   |
| 13.00           | 575,497,939           | 5.90%   | 8,972        | 6.83%   |
| 14.00           | 221,720,358           | 2.27%   | 2,835        | 2.16%   |
| 15.00           | 131,800,538           | 1.35%   | 1,540        | 1.17%   |
| 16.00           | 78,898,673            | 0.81%   | 1,367        | 1.04%   |
| 17.00           | 193,695,745           | 1.98%   | 3,208        | 2.44%   |
| 18.00           | 20,257,812            | 0.21%   | 189          | 0.14%   |
| 19.00           | 104,972,635           | 1.08%   | 915          | 0.70%   |
| 20.00           | 55,675,292            | 0.57%   | 2,982        | 2.27%   |
|                 | 174,917,320           | 1.79%   | 1,850        | 1.41%   |
| Total           | 9,760,596,638         | 100.00% | 131,440      | 100.00% |

## **Pool Characteristics**

## Portfolio as of: 30-09-2017

## 6. Top 20 Clients

| Top 20 Clients | Outstanding Principal | %       | Internal Rating |
|----------------|-----------------------|---------|-----------------|
| 1              | -                     | 11.24%  |                 |
| 1              | 39,840,000            |         | 04.00           |
| 2              | 23,500,000            | 6.63%   | 01.00           |
| 3              | 21,789,024            | 6.15%   | 08.00           |
| 4              | 19,643,125            | 5.54%   | 07.00           |
| 5              | 18,748,800            | 5.29%   | 08.00           |
| 6              | 18,626,161            | 5.26%   | 11.00           |
| 7              | 18,158,703            | 5.12%   | 06.00           |
| 8              | 16,763,337            | 4.73%   | 09.00           |
| 9              | 16,575,759            | 4.68%   | 07.00           |
| 10             | 16,318,009            | 4.60%   | 04.10           |
| 11             | 15,858,272            | 4.48%   | 08.00           |
| 12             | 15,636,355            | 4.41%   | 01.00           |
| 13             | 15,042,726            | 4.24%   | 07.00           |
| 14             | 15,033,333            | 4.24%   | 09.00           |
| 15             | 15,004,017            | 4.23%   | 06.00           |
| 16             | 14,648,434            | 4.13%   | 12.00           |
| 17             | 14,317,732            | 4.04%   | 12.00           |
| 18             | 13,500,000            | 3.81%   |                 |
| 19             | 12,705,000            | 3.59%   |                 |
| 20             | 12,656,250            | 3.57%   | 09.00           |
| Total          | 354,365,039           | 100.00% |                 |

## **Pool Characteristics**

Portfolio as of: 30-09-2017

### 7. Client Province

| Client Province | Outstanding Principal | %       | No. of Loans | %       |
|-----------------|-----------------------|---------|--------------|---------|
| West-Vlaanderen | 1,736,674,619         | 17.79%  | 21,337       | 16.23%  |
| Antwerpen       | 1,724,522,480         | 17.67%  | 21,192       | 16.12%  |
| Oost-Vlaanderen | 1,434,563,150         | 14.70%  | 20,324       | 15.46%  |
| Brussels        | 897,345,078           | 9.19%   | 11,585       | 8.81%   |
| Vlaams-Brabant  | 895,874,521           | 9.18%   | 9,117        | 6.94%   |
| Hainaut         | 821,312,487           | 8.41%   | 12,183       | 9.27%   |
| Limburg         | 714,488,638           | 7.32%   | 9,894        | 7.53%   |
| Liège           | 636,536,391           | 6.52%   | 11,054       | 8.41%   |
| Brabant Wallon  | 350,460,849           | 3.59%   | 5,057        | 3.85%   |
| Namur           | 335,022,168           | 3.43%   | 5,909        | 4.50%   |
| Luxembourg      | 213,755,445           | 2.19%   | 3,786        | 2.88%   |
| Other           | 40,811                | 0.00%   | 2            | 0.00%   |
| Total           | 9,760,596,638         | 100.00% | 131,440      | 100.00% |

### **Pool Characteristics**

Portfolio as of: 30-09-2017

### 8. Interest Rate

| Interest Rate | Outstanding Principal | %       | No. of Loans | %       |
|---------------|-----------------------|---------|--------------|---------|
| <=3%          | 5,576,718,240         | 57.14%  | 79,335       | 60.36%  |
| >3% and <=4%  | 1,739,610,267.46      | 17.82%  | 23,809       | 18.11%  |
| >4% and <=5%  | 1,543,322,910.11      | 15.81%  | 15,961       | 12.14%  |
| >5% and <=6%  | 788,551,390.39        | 8.08%   | 9,574        | 7.28%   |
| >6% and <=7%  | 105,093,672.14        | 1.08%   | 2,283        | 1.74%   |
| >7% and <=8%  | 6,453,500.77          | 0.07%   | 298          | 0.23%   |
| >8% and <=9%  | 470,675.42            | 0.00%   | 105          | 0.08%   |
| >9% and <=10% | 207,273.36            | 0.00%   | 29           | 0.02%   |
| >10%          | 168,708.60            | 0.00%   | 46           | 0.03%   |
| Total         | 9,760,596,638         | 100.00% | 131,440      | 100.00% |

## **Pool Characteristics**

Portfolio as of: 30-09-2017

## 9. Interest Rate Type

| Ranges (in year) | Outstanding Principal | %       | No. of Loans | %       |
|------------------|-----------------------|---------|--------------|---------|
| Fixed            | 8,498,596,094         | 87.07%  | 124,130      | 94.44%  |
| Resettable       | 1,262,000,544         | 12.93%  | 7,310        | 5.56%   |
| Total            | 9,760,596,638         | 100.00% | 131,440      | 100.00% |

### **Pool Characteristics**

Portfolio as of: 30-09-2017

### 10. Next Reset Date

| Next Reset Date   | Outstanding Principal | %       | No. of Loans | %       |
|-------------------|-----------------------|---------|--------------|---------|
| 2017              | 496,935,890           | 5.09%   | 2,261        | 1.72%   |
| 2018              | 205,142,336           | 2.10%   | 1,385        | 1.05%   |
| 2019              | 157,493,402           | 1.61%   | 942          | 0.72%   |
| 2020              | 134,023,600           | 1.37%   | 757          | 0.58%   |
| 2021              | 107,389,074           | 1.10%   | 479          | 0.36%   |
| 2022              | 48,471,231            | 0.50%   | 217          | 0.17%   |
| 2023              | 9,915,937             | 0.10%   | 45           | 0.03%   |
| 2024              | 8,702,358             | 0.09%   | 34           | 0.03%   |
| 2025              | 8,945,339             | 0.09%   | 28           | 0.02%   |
| 2026              | 8,145,928             | 0.08%   | 31           | 0.02%   |
| 2027              | 5,476,989             | 0.06%   | 23           | 0.02%   |
| 2028              | 5,379,185             | 0.06%   | 18           | 0.01%   |
| 2029              | 3,128,885             | 0.03%   | 15           | 0.01%   |
| 2030              | 3,224,245             | 0.03%   | 11           | 0.01%   |
| 2031              | 1,269,680             | 0.01%   | 5            | 0.00%   |
| 2032              | 1,002,557             | 0.01%   | 2            | 0.00%   |
| 2034              | 237,173               | 0.00%   | 1            | 0.00%   |
| Fixed To Maturity | 8,555,712,831         | 87.66%  | 125,186      | 95.24%  |
| Total             | 9,760,596,638         | 100.00% | 131,440      | 100.00% |

## **Pool Characteristics**

Portfolio as of: 30-09-2017

## 11. Int. Payment Frequency

| Int. Payment Freq. | Outstanding Principal | %       | No. of Loans | %       |
|--------------------|-----------------------|---------|--------------|---------|
| Monthly            | 8,244,647,315         | 84.47%  | 123,609      | 94.04%  |
| Quarterly          | 930,926,358           | 9.54%   | 2,131        | 1.62%   |
| Twice A Year       | 111,849,932           | 1.15%   | 667          | 0.51%   |
| Yearly             | 473,173,034           | 4.85%   | 5,033        | 3.83%   |
| Unknown            | 0                     | 0.00%   | 0            | 0.00%   |
| Total              | 9,760,596,638         | 100.00% | 131,440      | 100.00% |

## **Pool Characteristics**

Portfolio as of: 30-09-2017

## 12. Sectors (Nace rev.2)

| Sectors (Nave rev.2)  | Outstanding Principal | %       | No. of Loans | %       |
|---|-----------------------|---------|--------------|---------|
| Wholesale And Retail Trade                                    | 1,842,815,494         | 18.88%  | 26,897       | 20.46%  |
| Real Estate Activities  | 1,464,771,272         | 15.01%  | 7,681        | 5.84%   |
| Professional, Scientific And Technical Activities             | 1,155,452,307         | 11.84%  | 14,785       | 11.25%  |
| Construction  | 963,273,130           | 9.87%   | 20,174       | 15.35%  |
| Manufacturing   | 875,780,818           | 8.97%   | 10,250       | 7.80%   |
| Human Health And Social Work Activities                       | 656,654,864           | 6.73%   | 9,820        | 7.47%   |
| Agriculture, Forestry And Fishing                             | 629,334,272           | 6.45%   | 9,916        | 7.54%   |
| Financial And Insurance Activities                            | 456,545,685           | 4.68%   | 3,496        | 2.66%   |
| Accommodation And Food Service Activities                     | 430,384,822           | 4.41%   | 7,373        | 5.61%   |
| Transportation and Storage                                    | 383,175,886           | 3.93%   | 4,969        | 3.78%   |
| Administrative And Support Service Activities                 | 339,844,706           | 3.48%   | 6,429        | 4.89%   |
| Other Service Activities                                      | 163,028,763           | 1.67%   | 3,262        | 2.48%   |
| Information And Communication                                 | 152,659,494           | 1.56%   | 2,880        | 2.19%   |
| Arts, Entertainment And Recreation                            | 115,575,325           | 1.18%   | 1,815        | 1.38%   |
| Water Supply; Sewerage And Waste Management                   | 43,845,887            | 0.45%   | 426          | 0.32%   |
| Unknown   | 20,566,304            | 0.21%   | 412          | 0.31%   |
| Education   | 17,507,476            | 0.18%   | 402          | 0.31%   |
| Electricity, Gas, Steam And Air Conditioning Supply           | 28,602,124            | 0.29%   | 107          | 0.08%   |
| Private Individuals/Unknown                                   | 11,036,702            | 0.11%   | 273          | 0.21%   |
| Mining And Quarrying  | 8,867,054             | 0.09%   | 65           | 0.05%   |
| Activities Of Households As Employers                         | 845,182               | 0.01%   | 5            | 0.00%   |
| Public Administration And Defence; Compulsory Social Security | 29,070                | 0.00%   | 3            | 0.00%   |
| Total   | 9,760,596,638         | 100.00% | 131,440      | 100.00% |

## **Pool Characteristics**

### Portfolio as of: 30-09-2017

## 13. Sectors (Nace rev.2-2 Digits)

| Sector name   | Outstanding Principal | %      | No. of Loans | %      |
|---|-----------------------|--------|--------------|--------|
| Real estate activities  | 1,464,771,272         | 15.01% | 7,681        | 5.84%  |
| Retail trade, except of motor vehicles and motorcycles              | 816,577,372           | 8.37%  | 13,076       | 9.95%  |
| Wholesale trade, except of motor vehicles and motorcycles           | 730,963,598           | 7.49%  | 9,343        | 7.11%  |
| Activities of head offices; management consultancy activities       | 617,471,483           | 6.33%  | 5,479        | 4.17%  |
| Crop and animal production, hunting and related service activities  | 616,276,731           | 6.31%  | 9,575        | 7.28%  |
| Specialised construction activities                                 | 579,613,122           | 5.94%  | 15,361       | 11.69% |
| Human health activities   | 460,266,190           | 4.72%  | 8,794        | 6.69%  |
| Financial service activities, except insurance and pension funding  | 340,889,905           | 3.49%  | 1,689        | 1.28%  |
| Construction of buildings   | 328,917,092           | 3.37%  | 3,980        | 3.03%  |
| Wholesale and retail trade and repair of motor vehicles             | 295,274,525           | 3.03%  | 4,478        | 3.41%  |
| Food and beverage service activities                                | 285,247,293           | 2.92%  | 6,454        | 4.91%  |
| Legal and accounting activities                                     | 275,433,164           | 2.82%  | 4,039        | 3.07%  |
| Manufacture of food products  | 265,705,949           | 2.72%  | 2,418        | 1.84%  |
| Land transport and transport via pipelines                          | 243,175,439           | 2.49%  | 3,882        | 2.95%  |
| Manufacture of fabricated metal products                            | 164,308,535           | 1.68%  | 2,487        | 1.89%  |
| Residential care activities   | 161,514,176           | 1.65%  | 600          | 0.46%  |
| Accommodation   | 145,137,529           | 1.49%  | 919          | 0.70%  |
| Architectural and engineering activities                            | 139,082,282           | 1.42%  | 2,859        | 2.18%  |
| Services to buildings and landscape activities                      | 117,282,319           | 1.20%  | 3,178        | 2.42%  |
| Warehousing and support activities for transportation               | 117,136,303           | 1.20%  | 635          | 0.48%  |
| Other personal service activities                                   | 114,085,248           | 1.17%  | 2,790        | 2.12%  |
| Activities auxiliary to financial services and insurance activities | 114,014,434           | 1.17%  | 1,797        | 1.37%  |
| Computer programming, consultancy and related activities            | 107,822,562           | 1.10%  | 2,084        | 1.59%  |
| Rental and leasing activities                                       | 99,331,997            | 1.02%  | 1,541        | 1.17%  |
| Office administrative, office support and other business support    | 96,575,962            | 0.99%  | 1,223        | 0.93%  |
| Sports activities and amusement and recreation activities           | 82,506,004            | 0.85%  | 1,228        | 0.93%  |
| Advertising and market research                                     | 63,524,969            | 0.65%  | 965          | 0.73%  |
| Civil engineering   | 54,742,916            | 0.56%  | 833          | 0.63%  |
| Manufacture of other non-metallic mineral products                  | 51,965,607            | 0.53%  | 463          | 0.35%  |
| Manufacture of chemicals and chemical products                      | 49,681,295            | 0.51%  | 208          | 0.16%  |
| Manufacture of machinery and equipment n.e.c.                       | 42,996,701            | 0.44%  | 533          | 0.41%  |
| Activities of membership organisations                              | 39,816,581            | 0.41%  | 169          | 0.13%  |
| Manufacture of rubber and plastic products                          | 39,012,992            | 0.40%  | 329          | 0.25%  |
| Printing and reproduction of recorded media                         | 37,500,625            | 0.38%  | 766          | 0.58%  |
| Manufacture of furniture  | 35,063,053            | 0.36%  | 596          | 0.45%  |
| Social work activities without accommodation                        | 34,874,498            | 0.36%  | 426          | 0.32%  |
| Waste collection, treatment and disposal activities                 | 34,414,943            | 0.35%  | 317          | 0.24%  |
| Electricity, gas, steam and air conditioning supply                 | 28,602,124            | 0.29%  | 107          | 0.08%  |

## **Pool Characteristics**

### Portfolio as of: 30-09-2017

## 13. Sectors (Nace rev.2-2 Digits)

| Sector name   | Outstanding Principal | %     | No. of Loans | %     |
|---|-----------------------|-------|--------------|-------|
| Manufacture of wood and of products of wood and cork            | 26,996,902            | 0.28% | 461          | 0.35% |
| Other professional, scientific and technical activities         | 24,958,713            | 0.26% | 731          | 0.56% |
| Creative, arts and entertainment activities                     | 24,126,411            | 0.25% | 503          | 0.38% |
| Veterinary activities   | 23,985,705            | 0.25% | 643          | 0.49% |
| Motion picture, video and television programme production       | 23,413,270            | 0.24% | 375          | 0.29% |
| Other manufacturing   | 22,614,172            | 0.23% | 373          | 0.28% |
| Repair and installation of machinery and equipment              | 21,243,975            | 0.22% | 424          | 0.32% |
| Unknown   | 20,566,304            | 0.21% | 412          | 0.31% |
| Manufacture of beverages  | 18,769,405            | 0.19% | 148          | 0.11% |
| Manufacture of paper and paper products                         | 18,479,214            | 0.19% | 137          | 0.10% |
| Education   | 17,507,476            | 0.18% | 402          | 0.31% |
| Manufacture of textiles   | 16,438,184            | 0.17% | 237          | 0.18% |
| Manufacture of motor vehicles, trailers and semi-trailers       | 16,181,471            | 0.17% | 61           | 0.05% |
| Water transport   | 15,579,572            | 0.16% | 166          | 0.13% |
| Manufacture of basic pharmaceutical products and pharmaceutical | 13,683,009            | 0.14% | 78           | 0.06% |
| Manufacture of electrical equipment                             | 12,851,364            | 0.13% | 173          | 0.13% |
| Employment activities   | 11,561,206            | 0.12% | 185          | 0.14% |
| Travel agency, tour operator and other reservation service      | 11,493,571            | 0.12% | 237          | 0.18% |
| Activities of extraterritorial organisations and bodies/Unknown | 11,036,702            | 0.11% | 273          | 0.21% |
| Scientific research and development                             | 10,995,990            | 0.11% | 69           | 0.05% |
| Publishing activities   | 10,649,628            | 0.11% | 145          | 0.11% |
| Repair of computers and personal and household goods            | 9,126,934             | 0.09% | 303          | 0.23% |
| Forestry and logging  | 8,891,609             | 0.09% | 304          | 0.23% |
| Other mining and quarrying                                      | 8,867,054             | 0.09% | 65           | 0.05% |
| Manufacture of wearing apparel                                  | 8,183,808             | 0.08% | 124          | 0.09% |
| Information service activities                                  | 7,538,310             | 0.08% | 191          | 0.15% |
| Postal and courier activities                                   | 6,887,535             | 0.07% | 272          | 0.21% |
| Manufacture of computer, electronic and optical products        | 6,224,147             | 0.06% | 103          | 0.08% |
| Sewerage  | 5,204,466             | 0.05% | 82           | 0.06% |
| Gambling and betting activities                                 | 5,054,146             | 0.05% | 44           | 0.03% |
| Fishing and aquaculture   | 4,165,932             | 0.04% | 37           | 0.03% |
| Remediation activities and other waste management services      | 4,163,743             | 0.04% | 26           | 0.02% |
| Libraries, archives, museums and other cultural activities      | 3,888,765             | 0.04% | 40           | 0.03% |
| Security and investigation activities                           | 3,599,651             | 0.04% | 65           | 0.05% |
| Telecommunications  | 2,711,635             | 0.03% | 74           | 0.06% |
| Manufacture of basic metals                                     | 2,444,493             | 0.03% | 38           | 0.03% |
| Manufacture of other transport equipment                        | 2,109,183             | 0.02% | 44           | 0.03% |
| Manufacture of tobacco products                                 | 2,058,253             | 0.02% | 14           | 0.01% |

## **Pool Characteristics**

Portfolio as of: 30-09-2017

## 13. Sectors (Nace rev.2-2 Digits)

| Sector name   | Outstanding Principal | %       | No. of Loans | %       |
|---|-----------------------|---------|--------------|---------|
| Insurance, reinsurance and pension funding                    | 1,641,346             | 0.02%   | 10           | 0.01%   |
| Manufacture of leather and related products                   | 1,068,267             | 0.01%   | 24           | 0.02%   |
| Activities of households as employers of domestic personnel   | 845,182               | 0.01%   | 5            | 0.00%   |
| Programming and broadcasting activities                       | 524,089               | 0.01%   | 11           | 0.01%   |
| Air transport   | 397,037               | 0.00%   | 14           | 0.01%   |
| Manufacture of coke and refined petroleum products            | 200,213               | 0.00%   | 11           | 0.01%   |
| Water collection, treatment and supply                        | 62,734                | 0.00%   | 1            | 0.00%   |
| Public administration and defence; compulsory social security | 29,070                | 0.00%   | 3            | 0.00%   |
| Total   | 9,760,596,638         | 100.00% | 131,440      | 100.00% |

### **Pool Characteristics**

Portfolio as of: 30-09-2017

#### 14. Arrears

| Arrears          | Outstanding Principal | %       | No. of Loans | %       |
|------------------|-----------------------|---------|--------------|---------|
| Current          | 9,587,171,064         | 98.22%  | 127,012      | 96.63%  |
| > 0 and <= 30    | 87,329,859            | 0.89%   | 1,405        | 1.07%   |
| > 30 and <= 60   | 8,074,400             | 0.08%   | 188          | 0.14%   |
| > 60 and <= 90   | 9,493,871             | 0.10%   | 122          | 0.09%   |
| > 90 and <= 120  | 6,234,258             | 0.06%   | 74           | 0.06%   |
| > 120 and <= 150 | 3,390,742             | 0.03%   | 46           | 0.03%   |
| > 150 and <= 180 | 6,898,070             | 0.07%   | 67           | 0.05%   |
| > 180            | 52,004,374            | 0.53%   | 2,526        | 1.92%   |
| Total            | 9,760,596,638         | 100.00% | 131,440      | 100.00% |

## **Pool Characteristics**

Portfolio as of: 30-09-2017

## 15. Redemption Type

| Redemption Type | Outstanding Principal | %       | No. of Loans | %       |
|-----------------|-----------------------|---------|--------------|---------|
| Annuity         | 6,373,811,267         | 65.30%  | 108,358      | 82.44%  |
| Bullet          | 181,218,464           | 1.86%   | 228          | 0.17%   |
| Linear          | 3,205,531,722         | 32.84%  | 22,853       | 17.39%  |
| Other           | 35,185                | 0.00%   | 1            | 0.00%   |
| Total           | 9,760,596,638         | 100.00% | 131,440      | 100.00% |

### **Pool Characteristics**

Portfolio as of: 30-09-2017

### 16. Origination Year

| Origination Year | Outstanding Principal | %       | No. of Loans | %       |
|------------------|-----------------------|---------|--------------|---------|
| 2000             | 14,458,065            | 0.15%   | 378          | 0.29%   |
| 2001             | 17,619,705            | 0.18%   | 357          | 0.27%   |
| 2002             | 25,310,254            | 0.26%   | 631          | 0.48%   |
| 2003             | 47,879,848            | 0.49%   | 1,171        | 0.89%   |
| 2004             | 60,219,719            | 0.62%   | 1,096        | 0.83%   |
| 2005             | 124,219,707           | 1.27%   | 1,459        | 1.11%   |
| 2006             | 216,812,287           | 2.22%   | 1,925        | 1.46%   |
| 2007             | 321,727,043           | 3.30%   | 3,137        | 2.39%   |
| 2008             | 392,863,819           | 4.02%   | 4,335        | 3.30%   |
| 2009             | 387,900,144           | 3.97%   | 4,105        | 3.12%   |
| 2010             | 550,421,414           | 5.64%   | 5,355        | 4.07%   |
| 2011             | 729,173,187           | 7.47%   | 6,508        | 4.95%   |
| 2012             | 750,649,844           | 7.69%   | 7,793        | 5.93%   |
| 2013             | 876,043,282           | 8.98%   | 13,785       | 10.49%  |
| 2014             | 936,732,568           | 9.60%   | 18,850       | 14.34%  |
| 2015             | 1,494,563,379         | 15.31%  | 23,370       | 17.78%  |
| 2016             | 1,672,962,987         | 17.14%  | 22,056       | 16.78%  |
| 2017             | 1,141,039,386         | 11.69%  | 15,129       | 11.51%  |
| Total            | 9,760,596,638         | 100.00% | 131,440      | 100.00% |

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## **Pool Characteristics**

### Portfolio as of: 30-09-2017

## 17. Remaining Maturity (years)

| Remaining Maturity (years) | Outstanding Principal | %       | No. of Loans | %       |
|----------------------------|-----------------------|---------|--------------|---------|
| <=1                        | 513,291,357           | 5.26%   | 35,468       | 26.98%  |
| >1 and <=2                 | 495,443,931           | 5.08%   | 22,173       | 16.87%  |
| >2 and <=3                 | 704,125,467           | 7.21%   | 19,501       | 14.84%  |
| >3 and <=4                 | 867,359,238           | 8.89%   | 14,915       | 11.35%  |
| >4 and <=5                 | 956,621,871           | 9.80%   | 10,788       | 8.21%   |
| >5 and <=6                 | 625,044,692           | 6.40%   | 4,296        | 3.27%   |
| >6 and <=7                 | 621,104,736           | 6.36%   | 3,719        | 2.83%   |
| >7 and <=8                 | 524,353,802           | 5.37%   | 3,179        | 2.42%   |
| >8 and <=9                 | 663,725,449           | 6.80%   | 3,238        | 2.46%   |
| >9 and <=10                | 669,946,852           | 6.86%   | 3,143        | 2.39%   |
| >10 and <=11               | 492,792,968           | 5.05%   | 2,167        | 1.65%   |
| >11 and <=12               | 572,704,740           | 5.87%   | 2,270        | 1.73%   |
| >12 and <=13               | 570,305,549           | 5.84%   | 2,088        | 1.59%   |
| >13 and <=14               | 618,406,044           | 6.34%   | 2,054        | 1.56%   |
| >14 and <=15               | 505,349,525           | 5.18%   | 1,519        | 1.16%   |
| >15 and <=16               | 131,496,352           | 1.35%   | 340          | 0.26%   |
| >16 and <=17               | 69,083,559            | 0.71%   | 194          | 0.15%   |
| >17 and <=18               | 52,567,550            | 0.54%   | 129          | 0.10%   |
| >18 and <=19               | 48,578,779            | 0.50%   | 122          | 0.09%   |
| >19 and <=20               | 43,977,698            | 0.45%   | 113          | 0.09%   |
| >20 and <=21               | 8,358,255             | 0.09%   | 14           | 0.01%   |
| >21 and <=22               | 4,469,971             | 0.05%   | 4            | 0.00%   |
| >22 and <=23               | 45,098                | 0.00%   | 1            | 0.00%   |
| >23 and <=24               | 630,982               | 0.01%   | 3            | 0.00%   |
| >24 and <=25               | 237,173               | 0.00%   | 1            | 0.00%   |
| >29 and <=30               | 575,000               | 0.01%   | 1            | 0.00%   |
| Total                      | 9,760,596,638         | 100.00% | 131,440      | 100.00% |

### **Pool Characteristics**

Portfolio as of: 30-09-2017

## 18. Original Maturity (years)

| Original Maturity (years) | Outstanding Principal | %       | No. of Loans | %       |
|---------------------------|-----------------------|---------|--------------|---------|
| <=1                       | 188,884,059           | 1.94%   | 6,269        | 4.77%   |
| >1 and <=2                | 98,317,071            | 1.01%   | 3,270        | 2.49%   |
| >2 and <=3                | 81,974,741            | 0.84%   | 4,471        | 3.40%   |
| >3 and <=4                | 188,112,730           | 1.93%   | 11,182       | 8.51%   |
| >4 and <=5                | 713,323,981           | 7.31%   | 31,793       | 24.19%  |
| >5 and <=6                | 940,714,439           | 9.64%   | 22,663       | 17.24%  |
| >6 and <=7                | 185,005,908           | 1.90%   | 2,101        | 1.60%   |
| >7 and <=8                | 591,627,386           | 6.06%   | 6,290        | 4.79%   |
| >8 and <=9                | 154,025,589           | 1.58%   | 1,344        | 1.02%   |
| >9 and <=10               | 396,336,278           | 4.06%   | 4,674        | 3.56%   |
| >10 and <=11              | 1,196,104,538         | 12.25%  | 11,036       | 8.40%   |
| >11 and <=12              | 99,841,196            | 1.02%   | 687          | 0.52%   |
| >12 and <=13              | 175,366,485           | 1.80%   | 849          | 0.65%   |
| >13 and <=14              | 87,812,290            | 0.90%   | 422          | 0.32%   |
| >14 and <=15              | 684,325,091           | 7.01%   | 3,785        | 2.88%   |
| >15 and <=16              | 2,154,139,009         | 22.07%  | 11,813       | 8.99%   |
| >16 and <=17              | 273,530,965           | 2.80%   | 996          | 0.76%   |
| >17 and <=18              | 92,073,974            | 0.94%   | 312          | 0.24%   |
| >18 and <=19              | 64,804,349            | 0.66%   | 279          | 0.21%   |
| >19 and <=20              | 375,679,149           | 3.85%   | 1,975        | 1.50%   |
| >20 and <=21              | 809,613,116           | 8.29%   | 4,607        | 3.51%   |
| >21 and <=22              | 129,616,288           | 1.33%   | 413          | 0.31%   |
| >22 and <=23              | 27,591,038            | 0.28%   | 58           | 0.04%   |
| >23 and <=24              | 2,131,207             | 0.02%   | 9            | 0.01%   |
| >24 and <=25              | 7,665,169             | 0.08%   | 27           | 0.02%   |
| >25 and <=26              | 16,642,623            | 0.17%   | 80           | 0.06%   |
| >26 and <=27              | 16,431,641            | 0.17%   | 18           | 0.01%   |
| >27 and <=28              | 1,521,181             | 0.02%   | 2            | 0.00%   |
| >28 and <=29              | 3,336,153             | 0.03%   | 1            | 0.00%   |
| >29 and <=30              | 1,802,167             | 0.02%   | 5            | 0.00%   |
| >30 and <=31              | 2,246,826             | 0.02%   | 9            | 0.01%   |
| Total                     | 9,760,596,638         | 100.00% | 131,440      | 100.00% |

## **Pool Characteristics**

Portfolio as of: 30-09-2017

### 19. LGD

| LGD Range (%) | Outstanding Principal | %       | No. of Loans | %       |
|---------------|-----------------------|---------|--------------|---------|
| <=0           | 2,265,652             | 0.02%   | 4            | 0.00%   |
| >0 and <=10   | 6,517,728,499         | 66.78%  | 79,265       | 60.31%  |
| >10 and <=20  | 1,358,632,686         | 13.92%  | 12,526       | 9.53%   |
| >20 and <=30  | 861,063,706           | 8.82%   | 9,688        | 7.37%   |
| >30 and <=40  | 466,300,120           | 4.78%   | 10,204       | 7.76%   |
| >40 and <=50  | 373,570,357           | 3.83%   | 8,794        | 6.69%   |
| >50 and <=60  | 136,707,250           | 1.40%   | 8,300        | 6.31%   |
| >60 and <=70  | 14,040,201            | 0.14%   | 457          | 0.35%   |
| >70 and <=80  | 8,522,706             | 0.09%   | 524          | 0.40%   |
| >80           | 21,765,460            | 0.22%   | 1,485        | 1.13%   |
| Unknown       |                       |         | 193          | 0.15%   |
| Terminated    | 0                     | 0.00%   | 4,090        | 3.04%   |
| Total         | 9,760,596,638         | 100.00% | 135,530      | 103.04% |

### **Pool Characteristics**

### Portfolio as of: 30-09-2017

#### 20. Size of Loans

| Range (eur 1000) | Outstanding Principal | %       | No. of Loans | %       |
|------------------|-----------------------|---------|--------------|---------|
| <=100            | 2,465,591,954         | 25.26%  | 108,602      | 82.62%  |
| >100 and <=200   | 1,706,392,089         | 17.48%  | 12,009       | 9.14%   |
| >200 and <=300   | 1,140,408,082         | 11.68%  | 4,677        | 3.56%   |
| >300 and <=400   | 745,160,860           | 7.63%   | 2,160        | 1.64%   |
| >400 and <=500   | 537,523,788           | 5.51%   | 1,202        | 0.91%   |
| >500 and <=600   | 384,251,233           | 3.94%   | 701          | 0.53%   |
| >600 and <=700   | 315,951,416           | 3.24%   | 488          | 0.37%   |
| >700 and <=800   | 245,047,717           | 2.51%   | 328          | 0.25%   |
| >800 and <=900   | 201,046,786           | 2.06%   | 238          | 0.18%   |
| >900 and <=1000  | 157,365,107           | 1.61%   | 166          | 0.13%   |
| >1000 and <=1100 | 128,407,946           | 1.32%   | 122          | 0.09%   |
| >1100 and <=1200 | 119,810,094           | 1.23%   | 104          | 0.08%   |
| >1200 and <=1300 | 73,177,788            | 0.75%   | 59           | 0.04%   |
| >1300 and <=1400 | 105,953,675           | 1.09%   | 78           | 0.06%   |
| >1400 and <=1500 | 90,397,262            | 0.93%   | 62           | 0.05%   |
| >1500 and <=1600 | 80,966,175            | 0.83%   | 52           | 0.04%   |
| >1600 and <=1700 | 59,571,267            | 0.61%   | 36           | 0.03%   |
| >1700 and <=1800 | 66,674,654            | 0.68%   | 38           | 0.03%   |
| >1800 and <=1900 | 48,080,433            | 0.49%   | 26           | 0.02%   |
| >1900 and <=2000 | 50,960,020            | 0.52%   | 26           | 0.02%   |
| >2000 and <=2100 | 57,456,937            | 0.59%   | 28           | 0.02%   |
| >2100 and <=2200 | 38,748,902            | 0.40%   | 18           | 0.01%   |
| >2200 and <=2300 | 31,353,690            | 0.32%   | 14           | 0.01%   |
| >2300 and <=2400 | 40,006,067            | 0.41%   | 17           | 0.01%   |
| >2400 and <=2500 | 39,480,317            | 0.40%   | 16           | 0.01%   |
| >2500 and <=2600 | 30,564,955            | 0.31%   | 12           | 0.01%   |
| >2600 and <=2700 | 37,270,928            | 0.38%   | 14           | 0.01%   |
| >2700 and <=2800 | 27,478,260            | 0.28%   | 10           | 0.01%   |
| >2800 and <=2900 | 20,047,073            | 0.21%   | 7            | 0.01%   |
| >2900 and <=3000 | 26,708,522            | 0.27%   | 9            | 0.01%   |
| >3000            | 688,742,642           | 7.06%   | 121          | 0.09%   |
| Total            | 9,760,596,638         | 100.00% | 131,440      | 100.00% |

### **Pool Characteristics**

### Portfolio as of: 30-09-2017

#### 21. Collateral Ratio

| Range (%)      | Outstanding Principal | %       | No. of Loans | %       |
|----------------|-----------------------|---------|--------------|---------|
| >0 and <=10    | 393,877,543           | 4.04%   | 1,590        | 1.21%   |
| >10 and <=20   | 202,881,515           | 2.08%   | 1,283        | 0.98%   |
| >20 and <=30   | 278,568,651           | 2.85%   | 1,803        | 1.37%   |
| >30 and <=40   | 256,667,143           | 2.63%   | 1,813        | 1.38%   |
| >40 and <=50   | 261,124,143           | 2.68%   | 2,119        | 1.61%   |
| >50 and <=60   | 238,293,785           | 2.44%   | 1,952        | 1.49%   |
| >60 and <=70   | 214,562,932           | 2.20%   | 1,988        | 1.51%   |
| >70 and <=80   | 234,020,824           | 2.40%   | 2,317        | 1.76%   |
| >80 and <=90   | 222,662,972           | 2.28%   | 2,382        | 1.81%   |
| >90 and <=100  | 293,302,074           | 3.00%   | 2,764        | 2.10%   |
| >100 and <=110 | 332,933,916           | 3.41%   | 3,234        | 2.46%   |
| >110 and <=120 | 361,424,413           | 3.70%   | 3,737        | 2.84%   |
| >120 and <=130 | 413,846,081           | 4.24%   | 3,666        | 2.79%   |
| >130 and <=140 | 415,420,501           | 4.26%   | 3,882        | 2.95%   |
| >140 and <=150 | 357,768,999           | 3.67%   | 3,440        | 2.62%   |
| >150 and <=160 | 339,887,730           | 3.48%   | 3,315        | 2.52%   |
| >160 and <=170 | 301,757,166           | 3.09%   | 2,929        | 2.23%   |
| >170 and <=180 | 221,977,717           | 2.27%   | 2,631        | 2.00%   |
| >180 and <=190 | 229,378,519           | 2.35%   | 2,598        | 1.98%   |
| >190 and <=200 | 195,483,246           | 2.00%   | 2,228        | 1.70%   |
| >200           | 2,461,958,802         | 25.22%  | 55,916       | 42.54%  |
| No Collateral  | 1,532,797,966         | 15.70%  | 23,853       | 18.15%  |
| Total          | 9,760,596,638         | 100.00% | 131,440      | 100.00% |

## **Pool Characteristics**

Portfolio as of: 30-09-2017

### 22. Collaterals

| Collateral Type          | Amount         | %       |
|--------------------------|----------------|---------|
| Business Pledge          | 1,222,324,257  | 7.15%   |
| Cash Pledge              | 70,744,559     | 0.41%   |
| Other Mandate            | 1,078,524,796  | 6.31%   |
| Security Pledge          | 197,698,565    | 1.16%   |
| Other Pledge             | 2,132,150,216  | 12.47%  |
| Mortgage Mandate         | 6,335,426,336  | 37.05%  |
| State Guarantee          | 0              | 0.00%   |
| Mortgage                 | 2,356,899,274  | 13.78%  |
| Aval & Related Guarantee | 3,705,801,998  | 21.67%  |
| Total                    | 17,099,570,001 | 100.00% |

### **Pool Characteristics**

### Portfolio as of: 30-09-2017

### 23. Yearly Expected Loss

| Range (%)    | Outstanding Principal | %       | No. of Loans | %       |
|--------------|-----------------------|---------|--------------|---------|
| >0 and <=2   | 1,727,477,031         | 17.70%  | 21,820       | 16.60%  |
| >2 and <=4   | 1,684,177,247         | 17.25%  | 21,283       | 16.19%  |
| >4 and <=6   | 1,019,481,207         | 10.44%  | 12,085       | 9.19%   |
| >6 and <=8   | 687,845,552           | 7.05%   | 8,172        | 6.22%   |
| >8 and <=10  | 574,663,199           | 5.89%   | 6,479        | 4.93%   |
| >10 and <=12 | 437,846,132           | 4.49%   | 5,005        | 3.81%   |
| >12 and <=14 | 326,912,311           | 3.35%   | 4,189        | 3.19%   |
| >14 and <=16 | 321,605,364           | 3.29%   | 3,849        | 2.93%   |
| >16 and <=18 | 274,639,016           | 2.81%   | 3,399        | 2.59%   |
| >18 and <=20 | 276,930,438           | 2.84%   | 3,475        | 2.64%   |
| >20 and <=22 | 241,331,463           | 2.47%   | 3,622        | 2.76%   |
| >22 and <=24 | 217,296,288           | 2.23%   | 3,162        | 2.41%   |
| >24 and <=26 | 150,056,894           | 1.54%   | 2,243        | 1.71%   |
| >26 and <=28 | 116,050,312           | 1.19%   | 1,712        | 1.30%   |
| >28 and <=30 | 95,840,670            | 0.98%   | 1,543        | 1.17%   |
| >30 and <=32 | 85,017,376            | 0.87%   | 1,364        | 1.04%   |
| >32 and <=34 | 104,385,551           | 1.07%   | 1,337        | 1.02%   |
| >34 and <=36 | 73,030,008            | 0.75%   | 1,005        | 0.76%   |
| >36 and <=38 | 54,524,371            | 0.56%   | 1,112        | 0.85%   |
| >38 and <=40 | 52,872,141            | 0.54%   | 861          | 0.66%   |
| >40 and <=42 | 65,594,789            | 0.67%   | 917          | 0.70%   |
| >42 and <=44 | 58,774,639            | 0.60%   | 788          | 0.60%   |
| >44 and <=46 | 55,272,375            | 0.57%   | 785          | 0.60%   |
| >46 and <=48 | 42,078,341            | 0.43%   | 671          | 0.51%   |
| >48 and <=50 | 28,816,753            | 0.30%   | 593          | 0.45%   |
| >50 and <=52 | 39,251,232            | 0.40%   | 603          | 0.46%   |
| >52 and <=54 | 32,861,075            | 0.34%   | 568          | 0.43%   |
| >54 and <=56 | 25,979,896            | 0.27%   | 431          | 0.33%   |
| >56          | 889,984,968           | 9.12%   | 18,174       | 13.83%  |
| Unknown      |                       |         | 193          | 0.15%   |
| Total        | 9,760,596,638         | 100.00% | 131,440      | 100.00% |